



January 17, 2021

**Subject: RONCO PPE Price Adjustments, Effective Feb 1, 2022**

Dear Valued RONCO Customer,

Trust you, your families and friends continue to remain safe.

Please be advised that effective **February 1st, 2022**, all categories of PPE products (with the exception of masks) are seeing either a price decrease or remain unchanged.

**Disposable Gloves:** Nitrile and Latex Disposable Gloves have substantial decreases, though Vinyl remains unchanged due to price pressures from rotating power shutdowns in China.

**Body Protection:** Lab coats and Coveralls are also seeing large reductions.

**Head Protection:** Price increases on RONCO Canadian made masks was announced previously. Due to increased demand the lead time for shipping of new orders is 5 weeks.

We trust that you will accept the reductions with short notice as we are eager to get these through to you as soon as possible.

**Vera Plastics:** There are 5 Vera Plastics SKU's of T-Shirt Bags and Deli sheets that are seeing price increases.

From our total product offering these are the only products that are seeing an increase.

In October some freight relief (approx. 20%) was passed through on container costs. Our pricelists have been adjusted accordingly, but there is a long way to go as rates rose almost 5-fold since June of 2020. We do not anticipate much relief in freight until the second half of the year.